

Mobile Device Management System for Mobile Health Care Business

Project summary

🔧 Application development | 💰 \$10,000 to \$49,999

Project summary:

The client is e-Kare, a mobile health care system. e-Kare needed to develop a mobile device management system that could organize and manage their wound assessment product. They decided to hire Movel for this task because of their prior work with MDMs and because of the speed at which they could complete the work. The initial project has been completed, but the relationship is ongoing.

Feedback summary:

e-Kare is satisfied with the work that Movel has done for them. Movel was very diligent about researching the right solution for e-Kare's project and once they had located the solution, they were very expedient in their delivery of the product, taking only two weeks to complete. Movel is recommended to others.

"Movel did their homework very well, studying different solutions.

They were able to dedicate all of their time to us so, in two weeks, they had everything ready. They solved the problem very quickly."

— Staff Scientist and Chief Technology Officer at e-Kare (Mobile Health Care Business)

Details: BACKGROUND

Please describe your organization.

Our company is e-Kare, and we work in mobile health care. Our main product right now is a wound assessment system. We can measure and observe wounds in time, which gives the caregivers a way to objectively measure the wound and monitor its progress.

OPPORTUNITY/CHALLENGE

What business challenge were you trying to address with Movel?

Interview

Staff Scientist & CTO at e-Kare

👥 2-10 employees

📍 Washington D.C. Metro Area

Quality: ★★★★★
 Schedule: ★★★★★
 Cost: ★★★★★
 Overall rating: ★★★★★
 Willing to refer: ★★★★★

We planned to have about a thousand of these devices ready to sell in the next year. For this reason, we needed a solution for how we can organize, manage, and remotely control those devices.

SOLUTION

Please describe the scope of their involvement in detail.

I reached out to Movel to see if they had any experience with mobile device management solutions, and they were very helpful. Movel is local, which was another good thing for us. We could meet in person, and that's what we did. After a kickoff meeting, they did the research for us to find out which MDM [mobile device management] solution would fit our needs.

We are a startup, and time is very important to us. We had created a buzz in the marketplace, so we had to come up with the product as well. We had a very specific deadline, which was the first of July [2015], and I contacted Movel only at the start of June. The good thing for us was that we could schedule an appointment during the weekend, and that's when I met with them for the first time. I was impressed, and I saw that they had a lot of experience with mobile software development. Then, we agreed on a schedule and they started doing the research on the MDM solutions.

After two weeks, we met again for three hours where they presented us different versions and different kinds of MDM solutions. That was very helpful for us because at that time we were busy with closing things up, finishing development and testing the device, so we didn't actually have a lot of time. That was very helpful for us. The schedule was still nailed down, and we couldn't deal with any delays. After the presentation, we knew which solution we were going to apply.

How did you come to work with Movel?

I was actually looking for a local software development company with mobile software development experience. I found Movel through the Internet and, by chance, I also spoke to a friend of mine here locally, who also recommended them. It was both finding them on the Internet and a recommendation from a friend.

Could you provide a sense of the size of this initiative in financial terms?

Roughly, we've spent between \$10,000 and \$15,000 working with Movel.

What is the status of this engagement?

The relationship started this year in June, and we are still currently working with them.

RESULTS & FEEDBACK

Could you share any statistics, metrics or other feedback from this engagement?

Right now, we are actually using the solution they found for us, and we are very satisfied.

What distinguishes Movel from other providers?

Movel did their homework very well, studying different solutions. They were able to dedicate all of their time to us so, in two weeks, they had everything ready. They solved the problem very quickly.

Is there anything Movel could have improved or done differently?

I don't think so. On our first project, everything went great. We were very dependent on the MDM solution. Imagine you have a thousand devices out in the marketplace, and you have to be able to manage all of them. We are very thankful for the good solution we have right now.

We have five additional questions. For each of these, we ask that you rate Movel on a scale of one to five, with five being the best score. How would you rate them for the quality of their service and deliverables?

Five.

How would you rate them for scheduling, as in meeting deadlines and compliance with a project timeline?

Five.

How would you rate them for cost, as in value and conformance with project estimates?

Four.

How would you rate your overall experience collaborating with Movel?

Five.

How likely are you to recommend Movel to a friend or colleague, out of five?

Five.
